

Why Purchase Genuine Trine Parts and Upgrades?

Genuine Trine parts and upgrades...

✓ *Save you time*

✓ *Save you money*

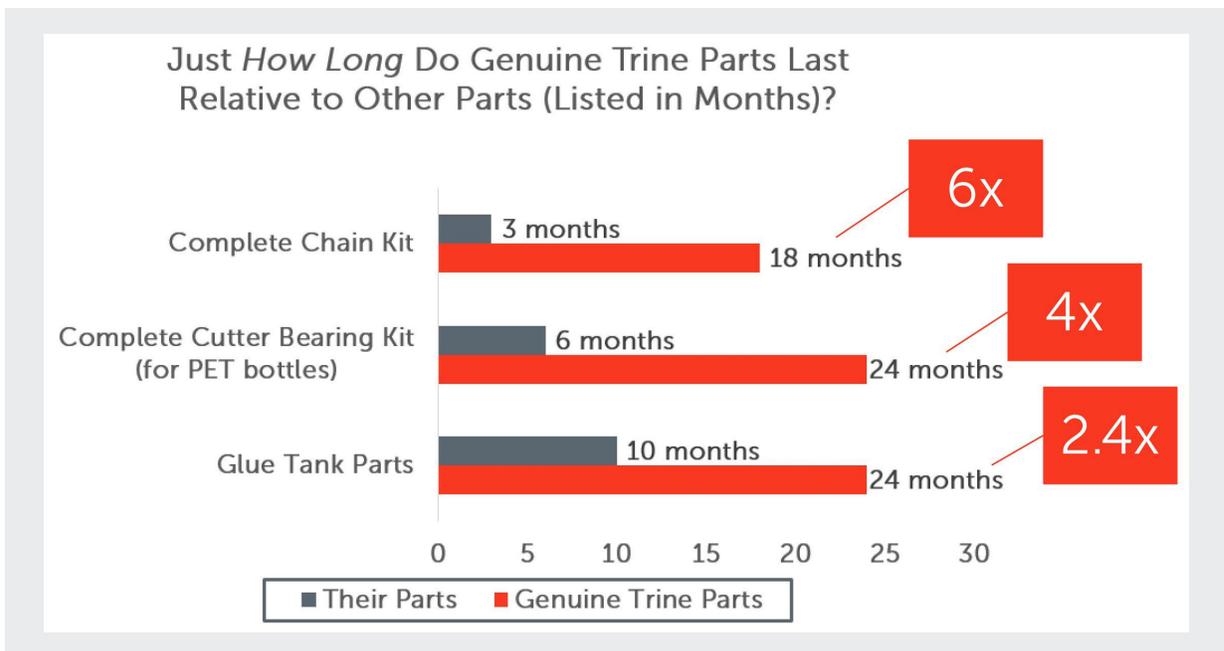
Accraply is the most trusted source for Trine parts and upgrades for your Trine labelling system. But don't take our word for it – listen to what our customers have to say.

Longevity

A multinational South American beverage company who runs over a half dozen Trine labelling machines in one of their key plants increased their upgrade and change part spend with Accraply by over 350% in 2016 versus their previous seven-year average spend.

When Accraply reached out to the customer to thank them for their business and better understand what happened, they shared the following:

"We had previously purchased most of our change parts, spare parts and upgrades from a Trine competitor. In 2015, our team conducted a series of analyses comparing the additional investment associated with purchasing genuine Trine OEM parts and the longevity associated with these parts relative to our previous supplier. Our conclusion was that we derived much greater value from the genuine Trine parts." The customer remains tremendously satisfied with the durability and high quality of genuine Trine parts.



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Satisfaction Guaranteed

A major global beverage brand based in the Southeast United States purchased a series of change parts for their Trine machine from a Trine competitor. Upon receiving these parts, they did not fit the customer's Trine labelling system, so they were sent back to the provider. Once the customer received the correct parts, they found that these "correct" parts again did not fit their machine! What further complicated the matter was that the third party provider insisted they had sent what the customer requested and was therefore unwilling to issue a refund. The customer ceased doing business with the Trine competitor and now trusts Accraply for genuine Trine parts.

"To us, Trine has been a true partner who offers best-in-class solutions."

Highest Quality Solutions

A beverage company based in the Southern United States purchased two Trine labelling systems that had been rebuilt by a third part company that competes with Trine. The servo registration system was not a true servo-based system, but was instead a dated version of a registration system. The registration system's timing was incorrect and imprecise, as was its window of correction, and after much frustration, the customer contacted Trine and invested in a Trine servo registration system. "To us, Trine has been a true partner who offers best-in-class solutions", stated the customer.

A Trusted Partner

A customer based on the East Coast of the United States who specializes in decorating milk and tea bottles purchased a rebuilt glue system from a Trine competitor. Unbeknownst to the customer, the glue pan heater was positioned backwards, and the incorrect positioning required that a certified Trine technician disassemble and reassemble the glue system. The customer has trusted Accraply with all of their service, parts and upgrades business since.

Another global beverage leader with a location in the Midwest United States that runs multiple Trine labelling systems had a competitor to Trine install a servo registration system that consistently underperformed and caused problems on their packaging line. After much frustration with this provider, they contacted Accraply for assistance. The Trine technician was unable to find any schematics, bills of materials or any necessary details to understand the changes this provider had made. Furthermore, due to the provider's wiring and program differences, the Trine technician needed to do extensive repairs to their Trine system in order to have it working properly. The technician finished the work on schedule, and the customer places their trust exclusively with Accraply for genuine Trine parts and service - **you too can trust Accraply for all of your Trine parts and upgrade needs!**

Accraply

Trine

Stanford

Graham

Sleevit

Harland

BW Packaging Solutions consist of Accraply, BW Container Systems, Design Group, Paper Converting Machine Company, Pneumatic Scale Angelus, Thiele Technologies and Synerlink. Through their diverse capabilities, these companies can collectively provide everything from a single piece of equipment to fully integrated, tailor-made packaging line solutions for a wide range of industries, including: food and beverage, personal care, container manufacturing, pharmaceutical and medical devices, household products, paper products and textiles, industrial and automotive, and converting, printing and publishing.

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